STATE OF IOWA MASTER AGREEMENT

MA# 005 MA3036MV1OF3 2

EFFECTIVE BEGIN DATE: 07-01-2006 EXPIRATION DATE: 06-30-2007

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BUYER: RANDALL STAPP

Randall.Stapp@iowa.gov

515-242-5005

FOB Dest, Freight Prepaid

PAYMENT TERMS (%): DAYS:

VENDOR:

Ikon Office Solutions PO Box 802566

Chicago, IL 60680-2566

USA

VENDOR CONTACT:

Sara McKay

PHONE: 515-327-6222 **EXT**: 4053

EMAIL: samckay@ikon.com VENDOR #: 23033440000

DESCRIPTION OF ITEMS CONTRACTED

COPIER EQUIPMENT AND MAINTENANCE

Contract to provide copy machine equipment and service pursuant to the specifications and terms & conditions of the University of Iowa solicitation on file with the Department of Administrative Services, General Services Enterprise - Purchasing.

PAYMENT TERMS: NET 30 DAYS

FOB: DESTINATION

RENEWAL PERIODS

 FROM
 07-01-2007
 TO
 06-30-2008

 FROM
 07-01-2008
 TO
 06-30-2009

 FROM
 07-01-2009
 TO
 06-30-2010

 FROM
 07-01-2010
 TO
 06-30-2011

THRESHOLDS

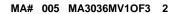
MINIMUM ORDER AMOUNT: MAXIMUM ORDER AMOUNT: NOT TO EXCEED AMOUNT:

AUTHORIZED DEPARTMENT

ALL

SUB Political Sub-divisions

	TOTAL \$0.00	
VENDOR:	THIS MA IS SUBJECT TO THE TERMS AND CONDITIONS ATTACHED HERETO.	
APPROVED BY:	PLEASE SEE ATTACHMENTS FOR FURTHER DESCRIPTIONS.	







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LINE NO.	QUANTITY / SERVICE DATES UNIT	COMMODITY / DESCRIPTION	UNIT COST / PRICE OF SERVICE
1	0.00000	60046	\$0.00000
			\$0.00000
		Copy Machines, Digital	
2	0.00000	See Attached Specifications and Pricing 60047	\$0.000000 \$0.000000
		Copy Machine Add-On Accessories	\$0.00000
3	0.00000	See Attached Specifications and Pricing 93927	\$0.00000
			\$0.00000
		Copy Machine Maintenance and Repair	
4	0.00000	Service agreement with supplies (except paper and staples). Prices shall be firm for one year. Estimated monthly volume to be used for life cycle cost comparison and to quote service agreement is 9,000 copies per month. The service agreement is to be quoted as a cost per copy (no guaranteed monthly minimum 96322	\$
		Allowances, All Types Trade In Allowance, Vendor Agrees to take Trade Ins. Vendor will negotiate on a case by case basis.	





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TERMS AND CONDITIONS

Incorporation

The Request for Proposal and/or bid documents for this project and the vendor's proposal in response to the RFP or Bid together with any clarifications, attachments, appendices, or amendments of the State or the Vendor are incorporated into this Contract by reference as if fully set forth in this Contract.

Remedies upon Default

In any case where the vendor has failed to deliver or has delivered non-conforming goods and/or services, the State shall provide a cure notice. The notice to cure shall state the maximum length of time the vendor has to cure. If after the time period stated in the notice to cure has passed, the vendor continues to be in default, the State may procure goods and/or services in substitution from another source and charge the difference between the contracted price and the market price to the defaulting vendor. The State's Attorney General shall be requested to make collection from the defaulting vendor.

Force Majeure

Force majeure includes acts of God, war, civil disturbance and any other causes which are beyond the control and anticipation of the party affected and which, by the exercise of reasonable diligence, the party was unable to anticipate or prevent. These provisions of force majeure also apply to subcontractors or suppliers of the Vendor. Force majeure does not include financial difficulties of the Vendor or any associated company of the Vendor, or claims or court orders that restrict the Vendor's ability to deliver the goods or services contemplated by this Agreement. Neither the Vendor nor the State shall be liable to the other for any delay or failure of performance of this Agreement caused by a force majeure, and not as a result of the fault or negligence of a party.

Subcontractors

The successful vendor shall be responsible for all acts and performance of any subcontractor or secondary supplier that the successful vendor may engage for the completion of any contract with the State. A delay that results from a subcontractor's conduct, negligence or failure to perform shall not exempt the vendor from default remedies. The successful vendor shall be responsible for payment to all subcontractors and all other third parties.

Termination-Non-Appropriation

Notwithstanding any other provision of this contract, if funds anticipated for the continued fulfillment of this contract are at any time not forthcoming or insufficient, either through the failure of the State to appropriate funds, discontinuance or material alteration of the program for which funds were provided, then the State shall have the right to terminate this contract without penalty by giving not less than thirty (30) days written notice documenting the lack of funding, discontinuance or program alteration.

Immunity of State/Fed Agencies

The vendor shall defend and hold harmless the State and Federal funding source for the State of Iowa from liability arising from the vendor's performance of this contract and the vendor's activities with subcontracted and all other third parties.

Assignment

Vendors may not assign contracts or purchase orders to any party (including financial institutions) without written permission of the General Services Enterprise - Purchasing.

Anti-Trust Assignment

For good cause and as consideration for executing this purchase order, the vendor, through its duly authorized agent, conveys, sells, assigns, and transfers to the State of Iowa all rights, title and interest in and to all causes of action it may now or hereafter acquire under the anti-trust laws of the United States and the State of Iowa, relating to the particular goods or services purchased or acquired by the State of Iowa pursuant to the using State of Iowa agency.

Delivery and Acceptance

When an award has been made to a vendor and the purchase order issued, deliveries are to be made in the following manner.

- A. Deliveries All deliveries are to be made only to the point specified on the purchase order. If delivery is made to any other point, it shall be the responsibility of the vendor to promptly reship to the correct location. Failure to deliver procured goods on time may result in cancellation of an order or termination of a contract at the option of the State.
- B. Delivery Charges All delivery charges should be to the account of the vendor whenever possible. If not, all delivery charges should be prepaid by vendor and added to the invoice.
- C. Notice of Rejection The nature of any rejections of a shipment, based on apparent deficiencies disclosed by ordinary methods of inspection, will be given by the receiving agency to the vendor and carrier within a reasonable time after delivery of the item, with a copy of this notice to the General Services Enterprise Purchasing. Notice of latent deficiencies which would make items unsatisfactory for the purpose intended may be given by the State of Iowa at any time after acceptance.

Delivery and Acceptance (cont)

- D. Disposition of Rejected item The vendor must remove at the vendor's expense any item rejected by the State. If the vendor fails to remove that rejected item, the State may dispose of the item by offering the same for sale, deduct any accrued expense and remit the balance to the vendor.
- E. Testing After Delivery Laboratory analysis of an item or other means of testing may be required after delivery. In such cases, vendors will be notified in writing that a special test is being made and that payment will be withheld until completion of the testing process.

Title to Goods

The vendor warrants that the goods purchased hereunder are free from all liens, claims or encumbrances.

Indemnification

To the extent that goods are not manufactured in accordance with the State's design, the vendor shall defend, indemnify and hold harmless the State of Iowa, the State's assignees, and other users of the goods from and against any claim of infringement of any Letter Patent, Trade Names, Trademark, Copyright or Trade Secrets by reason of sale or use of any articles purchased hereunder. The State shall promptly notify the vendor of any such claim.

Nondiscrimination

The vendor is subject to and must comply with all federal and state requirements concerning fair employment and will not discriminate between or among them by reason of race, color, religion, sex, national origin or physical handicap.

Warranty

The vendor expressly warrants that all goods supplied shall be merchantable in accordance with the Uniform Commercial Code, Section 2-314 and the Iowa Code, Section 554.2314.

Taxes

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STATE OF IOWA MASTER AGREEMENT



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The State of lowa is exempt from the payment of lowa sales tax, motor vehicle fuel tax and any other lowa tax that may be applied to a specified commodity and/or service. Contractors performing construction activities are required to pay state sales tax on the cost of materials. The lowa Department of Revenue exemption letter will be furnished to a vendor upon request.

Hazardous Material

All packaging, transportation, and handling of hazardous materials shall be in accordance with applicable federal and state regulations including, but not limited to, the Material Safety Data Sheet provision of O.S.H.A. Hazard Communication Standard 29CFR 1910.1200, and Iowa Administrative Code, Chapter 567.

Public Records

The laws of the State of lowa require procurement records to be made public unless exempted by the Code of lowa.

Miscellaneous

The terms and provisions of this contract shall be construed in accordance with the laws of the State of Iowa. Any and all litigation or actions commenced in connection with this contract shall be brought in Des Moines, Iowa, in Polk County District Court for the State of Iowa. If however, jurisdiction is not proper in Polk County District Court, the action shall only be brought in the United States District Court for the Southern District or Iowa, Central Division, providing that jurisdiction is proper in that forum. This provision shall not be construed as waiving any immunity to suit or liability, which may be available to the State of Iowa.

If any provision of this contract is held to be invalid or unenforceable, the remainder shall be valid and enforceable.

Records Retention

The vendor shall maintain books, records, and documents which sufficiently and properly document and calculate all charges billed to the State of lowa throughout the term of this Agreement for a period of at least five (5) years following the date of final payment or completion of any required audit, whichever is later. The vendor shall at, no charge, permit the Auditor of the State of lowa, or any authorized representative of the State (or where federal funds are involved, the Comptroller General of the United States or any other authorized representative of the United States government) to access and examine, audit, excerpt and transcribe any directly pertinent books, documents, papers, electronic or optically stored and created records, or other records of the vendor relating to orders, invoices, or payments documentation or materials pertaining to this Agreement.

Independent Contractor

The vendor is an independent contractor performing services for the State of Iowa, and as such shall not hold itself out as an employee or agent of the State.

Performance Monitoring

For all service contracts, the requirements of lowa Code sections 8.47 shall be incorporated into final terms and conditions of the contract.



Office Equipment – Copier Purchases

Pricing

Basic Copier

Copier						
Level	Supplier	Manufacturer	Model	J	Unit Cost	
1	Oce Imagistics	Oce Imagistics	Fx2100	\$	666.93	
2	IKON OFFICE SOLUTIONS	RICOH	2020D	\$	1,184.00	
3	IKON OFFICE SOLUTIONS	CANON	IR2830	\$	2,122.50	
4	Oce Imagistics	Oce Imagistics	im4511	\$	1,936.99	
5	Oce Imagistics	Oce Imagistics	IM5520	\$	2,799.00	
6	IKON OFFICE SOLUTIONS	RICOH	2060	\$	7,442.95	

Fully Loaded Copier

2	Oce Imagistics	Black & White	Oce Imagistics	im2520F	\$ 4,183.24
3	IKON OFFICE SOLUTIONS	Black & White	RICOH	3030	\$ 5,449.00
3	Koch Brothers	Color	Lanier	LD328c	\$ 8,428.18
3	Koch Brothers	Color	Lanier	LD328c	\$ 8,428.18
4	Oce Imagistics	Black & White	Oce Imagistics	IM4511	\$ 4,643.00
3	Koch Brothers	Color	Lanier	LD328c	\$ 8,428.18
3	IKON OFFICE SOLUTIONS	Black & White	RICOH	3030	\$ 5,449.00
3	l∕_och Brothers	Color	Lanier	LD328c	\$ 8,428.18
4	Oce Imagistics	Black & White	Oce Imagistics	IM4511	\$ 4,643.00
4	Oce Imagistics	Black & White	Oce Imagistics	IM4511	\$ 4,643.00
4	Oce Imagistics	Black & White	Oce Imagistics	IM4511	\$ 4,643.00

Mid-Range (Typical) Copier

Copier						
Level	Supplier	Copier Type	Manufacturer	Model	ι	Jnit Cost
1	INDI OFFICE SOLUTIONS	Black & White	RICOH	1515	\$	780.00
1	IKON OFFICE SOLUTIONS	Black & White	RICOH	1515	\$	780.00
2	IKON OFFICE SOLUTIONS	Black & White	RICOH	2020D	\$	1,505.00
2	IKON OFFICE SOLUTIONS	Black & White	RICOH	2020D	\$	1,505.00
2	IKON OFFICE SOLUTIONS	Black & White	RICOH	2020D	\$	1,505.00
3	IKON OFFICE SOLUTIONS	Black & White	CANON	IR2830	\$	2,639.00
3	IKON OFFICE SOLUTIONS	Black & White	CANON	IR2830	\$	2,639.00
4	IKON OFFICE SOLUTIONS	Black & White	RICOH	3045	\$	3,949.00
4	IKON OFFICE SOLUTIONS	Black & White	RICOH	3045	\$	3,949.00
4	IKON OFFICE SOLUTIONS	Black & White	RICOH	3045	\$	3,949.00
5	IKON OFFICE SOLUTIONS	Black & White	RICOH	2051	\$	6,527.00
5	IKON OFFICE SOLUTIONS	Black & White	RICOH	2051	\$	6,527.00
3	IKON OFFICE SOLUTIONS	Color	RICOH	3228	\$	5,951.00

Copier level indicates speed of copier. The lower the number, the fewer copies per minute.

Level 1 (up to 15 cpm) – Black & White – Low Volume

Ricoh Aficio 1515 \$643.50

- 15 copies per minute, digital black & white copier
- Recommended monthly volume up to 3,000 impressions
- Reduction and enlargement
- 30 Sheet Automatic Document Feeder
- 250-sheet cassette
- 100-sheet stack bypass
- Up to legal size copies
- Automatic Duplex (1:2 only)
- Scan once, print many
- 16 MB memory
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Cabinet	\$100.00
2) PS480 Paper Bank (500 x 1)	\$148.41
3) Printer / Scanner Unit	\$461.16
4) Adobe Postscript Level 3	\$185.90
5) Fax (1515F model)	\$136.50

Option 2 configuration includes Base unit plus 5

Level 5 (50 to 59 cpm) – Black & White - High Volume

Ricoh Aficio MP 5500

\$5,414.00

- 55 copies per minute, digital **copier**
- Recommended monthly volume up to 75,000 impressions
- 100-sheet Automatic Document Feeder
- Automatic Duplexing
- Reduction and enlargement
- 2-1550 sheet letter cassettes
- 2-550 sheet cassettes
- 100-sheet stack bypass
- 80 GB hard drive
- Document Server secure print and job storage
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) SR970 Finisher with 4-position, 50 sheet staple, 3000 sheets	\$1,063.20
2) SR842 Finisher with 4-position, 1000 sheet staple, 3000 sheets	\$2,856.88
3) SR4000 Saddle Stitch Finisher	\$2,330.64
4) 2/3 Hole Punch Type 3260 (for SR970 or SR4000 finisher)	\$ 425.03
5) 2/3 Hole Punch Type 1075 (for SR842 finisher)	\$ 378.09
6) 4,000 sheet Large Capacity Tray – RT43	\$ 712.40
7) Network Printing / Scanning	\$1,575.18
8) Adobe PostScript Level 3	\$ 940.20

Option 2 configuration includes Base unit plus 1

Option 3 configuration includes Base unit plus 1, 6, 7 (\$8,612)

Level 5 and 6 (50 to 79 cpm) – Color – High Volume

Ricoh Aficio 3260C

\$13,719.59

- 60 pages per minute black, 45 pages per minute color copier
- Recommended monthly volume up to 30,000 impressions (50% color)
- Reduction and enlargement
- 100 Sheet Automatic Document Feeder
- Automatic Duplexing
- 1,348 GB RAM & 320 GB HDD
- $2 1{,}100$ sheet letter cassettes
- 2-550 sheet cassettes
- 100-sheet stack bypass
- Up to 12 x 18" full bleed
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) SR970 Finisher with 4-position, 50 sheet staple, 3000 sheets	\$1,264.20
2) SR841 Finisher with 4-position, 100 sheet staple, 3000 sheets	\$3,070.12
3) SR980 Saddle Stitch Finisher	\$2,265.12
4) 2/3 Hole Punch Type 3260 (for SR970 & SR980 Finisher)	\$ 332.50
5) 2/3 Hole Punch Type 1075 (for SR841 Booklet Finisher)	\$ 451.24
6) RT43 Large Capacity Tray (4,000 sheets)	\$1,017.94
7) Cover Interposer	\$ 655.05
8) Network Printing / Scanning	\$1,443.42
9) E7000 Fiery Controller	\$4,398.96
10) Adobe PostScript Level 3 (recommended)	\$ 861.08

Option 2 configuration includes Base unit plus 1

Option 3 configuration includes Base unit plus 1, 6, 8

Level 4 (40 to 49 cpm) – Color – Mid Volume

Ricoh Aficio 3245 \$7,366.00

- 45 pages per minute black, 35 pages per minute **color copier**, **printer**, **scanner**
- Recommended monthly volume up to 20,000 impressions (50% color)
- Reduction and enlargement
- 80 Sheet Automatic Document Feeder
- Automatic Duplexing
- Network Printing / Scanning
- 1 GB RAM & 80 GB HDD
- 2-500 sheet cassettes
- 100-sheet stack bypass
- Up to 12 x 18" full bleed
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Cabinet	\$ 108.41
2) SR960 Finisher with 4-position, 50 sheet staple, 2000 sheets	\$1,560.06
3) SR950 Booklet Finisher	\$1,889.38
4) 2/3 Hole Punch Type 2238 (for SR960 Finisher)	\$ 318.70
5) 2/3 Hole Punch Type 1045 (for SR950 Booklet Finisher)	\$ 381.35
6) PS580 Paper Deck (1 x 500)	\$ 338.98
7) PS590 Paper Deck (2 x 500)	\$ 527.38
8) PS600 Large Capacity Tray (2 x 1,000)	\$ 677.38
9) Fax	\$ 507.97
10) Adobe PostScript Level 3 (recommended)	\$ 597.69

Option 3 configuration includes Base unit plus 2, 8, 9

Level 4 (40 to 49 cpm) - Black & White - Mid Volume

Ricoh Aficio 3045 \$3,950.00

- 45 copies per minute, digital copier
- Recommended monthly volume up to 25,000 impressions
- 80-sheet Automatic Document Feeder
- Automatic Duplexing
- Reduction and enlargement
- 2-500 sheet cassettes
- 50-sheet stack bypass
- 40 GB hard drive
- Document Server secure print and job storage
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Cabinet	\$	107.37
2) SR790 Finisher with 3-position, 50 sheet staple, 1000 sheets	\$	709.51
3) SR880 Finisher with 3-position, 50 sheet staple, 1000 sheets	\$1,	654.56
4) SR890 Booklet Finisher	\$2,	585.16
5) Bridge Unit (required for finisher)	\$	89.33
6) 2/3 Hole Punch (only available on SR880 finisher)	\$	318.70
7) Two Additional 500 sheet cassettes – PS530	\$	589.48
8) 1,500 sheet Large Capacity Tray – RT45	\$	605.33
9) Network Printing / Scanning	\$1,	041.25
10) Fax	\$	483.99
11) One Bin Tray	\$	277.32
12) Adobe PostScript Level 3	\$	459.99

Option 3 configuration includes Base unit plus 2, 5, 8, 9, 10

Level 3 (27 to 39 cpm) – Black & White - Mid Volume

Ricoh Aficio 3030 \$2,271.00

- 30 copies per minute, digital **copier**
- Recommended monthly volume up to 12,500 impressions
- Automatic Duplexing
- Reduction and enlargement
- 2-500 sheet cassettes
- 100-sheet stack bypass
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Cabinet	\$ 90.53
2) 50-Sheet Automatic Document Feeder	\$ 445.28
3) SR820 Finisher with 1-position, 30 sheet staple, 500 sheets	\$ 428.45
4) SR790 Finisher with 3-position, 50 sheet staple, 1000 sheets	\$ 898.73
5) Bridge Unit (required for finisher)	\$ 112.63
6) PS490 Paper Deck (2 x 500)	\$ 466.33
7) PS500 Large Capacity Tray (2,000 sheets)	\$ 671.97
8) Network Printing / Scanning Unit	\$1,035.26
9) Fax	\$ 483.99
10) One Bin Tray	\$ 198.68
11) PostScript Level 3	\$ 215.27
12) Hard Disk Drive (enables doc server, stamps, reserve copy, magazine)	\$ 226.69

Option 2 configuration includes Base unit plus 2

Option 3 configuration includes Base unit plus 2, 3, 5, 7, 8, 9

Level 1 and 2 (15 to 26 cpm) – Black & White – Low Volume

Ricoh Aficio 3025 \$5,104.00

- 25 copies per minute, digital copier, printer, scanner and fax
- Recommended monthly volume up to 7,500 impressions
- 50-Sheet Automatic Document feeder
- Automatic Duplexing
- Reduction and enlargement
- 2-500 sheet cassettes
- 2,000 sheet large capacity tray (PS500)
- 100-sheet stack bypass
- SR820 Finisher with 1-position, 30 sheet staple, 500 sheets
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

Cabinet	\$ 90.53
SR790 Finisher with 3-position, 50 sheet staple, 1000 sheets	\$ 898.73
PS490 Paper Deck (2 x 500)	\$ 466.33
One Bin Tray	\$ 198.68
PostScript Level 3	\$ 215.27
Hard Disk Drive (enables doc server, stamps, reserve copy, magazine)	\$ 226.69

Level 3 (15 to 26 cpm) – Color – Low Volume

Ricoh Aficio 3000 \$5,951.00

• 30 pages per minute black, 30 pages per minute **color copier**, **printer**, **scanner**

- Recommended monthly volume up to 10,000 impressions (80% color)
- Reduction and enlargement
- 50 Sheet Automatic Document Feeder
- Automatic Duplexing
- Network Printing / Scanning
- 1 GB RAM & 40 GB HDD
- 2-500 sheet cassettes
- 100-sheet stack bypass
- Up to 12 x 18" full bleed
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Cabinet	\$ 108.41
2) SR3010 Finisher with 2-position, 50 sheet staple, 500 sheets	\$ 736.00
3) SR790 Finisher with 3-position, 50 sheet staple, 1000 sheets	\$1,231.47
4) SR3000 Booklet Finisher	\$1,889.38
5) 2/3 Hole Punch (available on SR3000 Finisher only)	\$ 381.35
6) Internal Shift Sort Tray	\$ 198.68
7) PB3000 Paper Deck (2 x 500)	\$ 527.38
8) PB3010 Large Capacity Tray (2 x 1,000)	\$ 677.38
9) Fax	\$ 507.97
10) One Bin Tray	\$ 198.68
11) Adobe PostScript Level 3 (recommended)	\$ 597.69

Option 3 configuration includes Base unit plus 3, 7, 9

Level 1 and 2 (15 to 26 cpm) – Color – Low Volume

Ricoh Aficio 2500 \$4,668.96

• 25 pages per minute black, 25 pages per minute **color copier**, **printer**, **scanner**

- Recommended monthly volume up to 5,000 impressions (80% color)
- Reduction and enlargement
- 50 Sheet Automatic Document Feeder
- Automatic Duplexing
- Network Printing / Scanning
- 1 GB RAM & 40 GB HDD
- 2-500 sheet cassettes
- 100-sheet stack bypass
- Up to 12 x 18" full bleed
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Cabinet	\$ 122.11
2) SR3010 Finisher with 2-position, 50 sheet staple, 500 sheets	\$ 736.00
3) SR790 Finisher with 3-position, 50 sheet staple, 1000 sheets	\$1,049.33
4) SR3000 Booklet Finisher	\$1,889.38
5) 2/3 Hole Punch (available on SR3000 Finisher only)	\$ 381.35
6) Internal Shift Sort Tray	\$ 198.68
7) PB3000 Paper Deck (2 x 500)	\$ 762.66
8) PB3010 Large Capacity Tray (2 x 1,000)	\$ 834.63
9) Fax	\$ 701.35
10) One Bin Tray	\$ 198.68
11) Adobe PostScript Level 3 (recommended)	\$ 468.44

Option 3 configuration includes Base unit plus 2, 8, 9

Level 2 (21 to 26 cpm) – Black & White – Low Volume

Ricoh Aficio 2020D

\$1,184.00

- 21 copies per minute, digital black & white copier
- Recommended monthly volume up to 5,000 impressions
- Automatic Duplexing
- Reduction and enlargement
- 2-250 sheet cassettes
- 100-sheet stack bypass
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) 50 Sheet Automatic Document Feeder – DF79	\$ 321.09
2) PS460 Paper Bank (500 x 1)	\$ 241.32
3) PS450 Paper Bank (500 x 2)	\$ 526.65
4) Large Cabinet (no paper bank)	\$ 89.98
5) Medium Cabinet (use with PS460)	\$ 95.80
6) Small Cabinet (use with PS450)	\$ 100.00
7) Fax	\$ 386.69
8) One Bin Tray	\$ 149.33
9) Network Printing / Scanning	\$ 470.57
10) Adobe PostScript Level 3	\$ 210.68

Option 2 configuration includes Base unit plus 1

Level 6 (60 to 79 cpm) – Black & White - High Volume

Ricoh Aficio MP 6500

\$7,442.95

- 65 copies per minute, digital **copier**
- Recommended monthly volume up to 75,000 impressions
- 100-sheet Automatic Document Feeder
- Automatic Duplexing
- Reduction and enlargement
- 2 1550 sheet letter cassettes
- 2-550 sheet cassettes
- 50-sheet stack bypass
- 40 GB hard drive
- Document Server secure print and job storage
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) SR970 Finisher with 4-position, 50 sheet staple, 3000 sheets	\$1,063.20
2) SR842 Finisher with 4-position, 1000 sheet staple, 3000 sheets	\$2,856.88
3) SR4000 Saddle Stitch Finisher	\$2,330.64
4) 2/3 Hole Punch Type 3260 (for SR970 or SR4000 finisher)	\$ 425.03
5) 2/3 Hole Punch Type 1075 (for SR842 finisher)	\$ 378.09
6) 4,000 sheet Large Capacity Tray – RT43	\$ 712.40
7) Network Printing / Scanning	\$1,075.41
8) Adobe PostScript Level 3	\$ 940.20

Option 2 configuration includes Base unit plus 1 Option 3 configuration includes Base unit plus 1, 6, 7

Level 1 (up to 15 cpm) – Black & White – Low Volume

Canon IR1630 \$776.10

- 16 copies per minute, digital black & white copier
- Optimum volume range between 1,000 and 10,000 impressions
- Reduction and enlargement
- 30 Sheet Automatic Document Feeder
- 500-sheet cassette
- 100-sheet stack bypass
- Up to legal size copies
- Scan once, print many
- 16 MB memory
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

Cabinet \$ 72.94 AXIS Print Server \$202.06

Level 6 (60 to 79 cpm) – Black & White – High Volume

Canon IR6570 \$7,858.90

- 65 copies per minute, digital black & white copier
- Optimum volume range between 30,000 and 110,000 impressions
- 100 Sheet Automatic Document Feeder
- Automatic Duplexing
- Reduction and enlargement
- 512MB Memory, 20 GB Hard Drive
- 2 1,500 sheet letter cassettes
- 2-550 sheet cassettes
- 50-sheet stack bypass
- Up to 110 lb index paper
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Finisher - T1 with 2-position, 50 sheet staple, 4000 sheets	\$1,592.10
2) Saddle Stitch Finisher - T2	\$2,812.71
3) 2/3 Hole Punch – M1	\$ 421.26
4) Multi-PDL Print Board	\$1,711.64
5) Universal Send (scan to email, file or file server)	\$1,149.40
6) Paper Deck – V1 (3,500 sheets)	\$1,312.56
7) Fax	\$ 562.50
8) Image Pass – M3 (external standalone controller)	\$4,171.37

Option 2 configuration includes Base plus 1 (\$9,041.00) Option 3 configuration includes Base plus 1, 4, 7 (\$11,373)

Level 5 (50 to 59 cpm) – Color – High Volume

Canon IR5870u \$7,678.20

- 58 pages per minute black, 16 pages per minute color copier
- Optimum volume range 30,000 to 80,000 impressions (30% color)
- Reduction and enlargement
- Automatic Duplexing
- 100 Sheet Automatic Document Feeder
- 2-1500 sheet letter cassettes
- 2-550 sheet cassettes
- 100-sheet stack bypass
- Up to 13 x 19" size copies
- Color Universal Send (scan to email, file or file server)
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Finisher – R1 with 2-position, 50 sheet staple, dual tray	\$1,342.20
2) Saddle Stitch Finisher – R2	\$2,999.80
3) 2/3 Hole Punch Unit – M1	\$ 449.31
4) Paper Deck – U1 (3,500 sheets)	\$1,399.92
5) Multi-PDL Printer Kit – U1	\$2,241.00
6) Image Pass G1 (external Print controller)	\$3,141,27
7) Fax	\$ 600.00

Option 2 configuration includes Base unit plus 1 (\$7,699) Option 3 configuration includes Base unit plus 1, 5, 7

Level 5 (50 to 59 cpm) – Black & White – High Volume

Canon IR5570 \$10,217.00

• 55 copies per minute, digital black & white copier, printer, scanner, fax

- Optimum volume range between 30,000 and 70,000 impressions
- 100 Sheet Automatic Document Feeder
- Automatic Duplexing
- Finisher T1 with 2-position, 50 sheet staple, 4000 sheets
- Multi-PDL Print Board
- Fax
- Reduction and enlargement
- 512MB Memory, 20 GB Hard Drive
- 2 1,500 sheet letter cassettes
- 2-550 sheet cassettes
- 50-sheet stack bypass
- Up to 110 lb index paper
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Saddle Stitch Finisher - T2	\$2,812.71
2) 2/3 Hole Punch – M1	\$ 421.26
3) Universal Send (scan to email, file or file server)	\$1,149.40
4) Paper Deck – V1 (3,500 sheets)	\$1,312.56
5) Image Pass – M3 (external standalone controller)	\$4,171.37

Level 5 (50 to 59 cpm) – Black & White – High Volume

Canon IR5070 \$5,908.60

- 50 copies per minute, digital black & white copier
- Optimum volume range between 30,000 and 60,000 impressions
- 100 Sheet Automatic Document Feeder
- Automatic Duplexing
- Reduction and enlargement
- 512MB Memory, 20 GB Hard Drive
- 2 1,500 sheet letter cassettes
- 2-550 sheet cassettes
- 50-sheet stack bypass
- Up to 110 lb index paper
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Finisher - T1 with 2-position, 50 sheet staple, 4000 sheets	\$1,121.10
2) Saddle Stitch Finisher - T2	\$2,812.71
3) 2/3 Hole Punch – M1	\$ 421.26
4) Multi-PDL Print Board	\$1,711.64
5) Universal Send (scan to email, file or file server)	\$1,149.40
6) Paper Deck – V1 (3,500 sheets)	\$1,312.56
7) Fax	\$ 562.50

Option 2 configuration includes Base plus 1

Level 4 (40 to 49 cpm) – Black & White – Mid Volume

Canon IR4570 \$3,801.00

- 45 copies per minute, digital black & white copier
- Optimum volume range between 10,000 and 55,000 impressions
- Automatic Duplexing
- Reduction and enlargement
- 512MB Memory, 20 GB Hard Drive
- 2-550 sheet cassettes
- 50-sheet stack bypass
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Cabinet	\$ 144.00
2) 50-sheet Automatic Document Feeder – N1	\$ 515.76
3) Finisher – S1 with 1-position, 50 sheet staple, single tray	\$ 575.76
4) Finisher - Q3 with 2-position, 50 sheet staple, 1000 sheets	\$1,600.02
5) Saddle Stitch Finisher – Q4	\$2,400.00
6) Inner Two Way Tray	\$ 49.33
7) Additional Finisher Tray – B1	\$ 120.00
8) 2/3 Hole Punch Unit – R1 (for Finisher – S1)	\$ 399.99
9) 2/3 Hole Punch Unit – M1 (for Finisher Q3 and Q4)	\$ 449.31
10) Paper Deck – Q1 (2,500 sheets)	\$1,249.29
11) Cassette Feed Unit – Y2 (2 x 550)	\$ 670.48
12) Multi-PDL Print Kit	\$1,182.35
13) Universal Send	\$ 699.96
14) Fax	\$ 594.71

Option 2 configuration includes Base plus 2

Option 3 configuration includes Base plus 2, 3, 11, 12 and 14

Level 3 (27 to 39 cpm) – Color – Mid Volume

Canon IR3220 \$5,476.58

- 32 pages per minute black, 32 pages per minute color copier
- Optimum volume range 5,000 to 30,000 impressions (**no color limit**)
- Reduction and enlargement
- Automatic Duplexing
- 2-550 sheet cassettes
- 100-sheet stack bypass
- Up to 11 x 17" size copies
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) 30-Sheet Automatic Document Feeder – K1	\$1,026.38
2) Platen Cover	\$ 57.33
3) Cabinet – C1	\$ 323.18
4) Finisher – M1 with 1-position, 30 sheet staple, single tray	\$ 694.70
5) Finisher – N1 with 2-position, 50 sheet staple, two trays	\$1,393.58
6) Saddle Stitch Finisher – N2	\$3,529.18
7) Cassette Feed Unit – X1 (2 x 550)	\$ 753.66
8) Paper Deck – P1 (2,700 sheets)	\$1,219.96
9) Network Multi-PDL Printer Kit	\$2,246.94
10) Image Pass C1 (external Print controller)	\$3,341.25
11) Color Pass Z3000 (external Print controller)	\$11,323.80
12) Color Universal Send (scan to email, file or file server)	\$1,299.98
13) Fax	\$ 480.00

Option 2 configuration includes Base unit plus 1 Option 3 configuration includes Base unit plus 1, 4, 7, 9, 13,

Level 1 (up to 15 cpm) – Color – Low Volume

Canon IR3170u \$4,287.13

• 31 pages per minute black, 7 pages per minute **color copier**, **printer**, **scanner**

- Optimum volume range 5,000 to 38,000 impressions (**10% color**)
- Reduction and enlargement
- Automatic Duplexing
- 2-550 sheet cassettes
- 50-sheet stack bypass
- Color Universal Send (scan to email, file or file server)
- UFR Print Driver
- Up to 12 x 18" size copies
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) 50-Sheet Automatic Document Feeder – L1	\$ 568.44
2) Platen Cover	\$ 60.00
3) Cabinet	\$ 144.00
4) Finisher – P1 internal with 2-position, 50 sheet staple	\$ 552.60
5) Finisher – Q3 with 2-position, 50 sheet staple, two trays	\$1,600.02
6) Saddle Stitch Finisher – Q4 (with buffer pass C1)	\$3,669.20
7) 2/3 Hole Punch Unit – M1 (for Finisher Q3 and Q4)	\$ 449.31
8) Cassette Feed Unit – Y2 (2 x 550)	\$ 670.48
9) Paper Deck – Q1 (2,500 sheets)	\$1,249.29
10) Inner Two Way Tray	\$ 209.34
11) Color PCL / PS Printer Kit (requires 512 MB Expansion RAM)	\$ 947.10
12) 512 MB Expansion RAM	\$ 249.32
13) Fax	\$ 480.00

Option 2 configuration includes Base unit plus 1 (\$4,307)

Option 3 configuration includes Base unit plus 1, 4, 8, 13 (\$6,579)

Level 3 (27 to 39 cpm) – Black & White – Mid Volume

Canon IR2870 \$6,084.00

• 28 copies per minute, digital black & white copier, printer, scanner, fax

- Optimum volume range between 5,000 and 37,000 impressions
- 50-sheet Automatic Document Feeder
- Automatic Duplexing
- Reduction and enlargement
- 512MB Memory, 20 GB Hard Drive
- 2 550-sheet cassettes
- Additional 2 550 sheet cassettes (CFU Y2)
- 50-sheet stack bypass
- Finisher S1 with 1-position, 50 sheet staple, single tray
- Multi-PDL Print Kit
- Fax
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Paper Deck – Q1 (2,500 sheets)	\$1,249.29
2) Inner Two Way Tray	\$ 49.33
3) Additional Finisher Tray – B1	\$ 120.00
4) Finisher - Q3 with 2-position, 50 sheet staple, 1000 sheets	\$1,600.02
5) Saddle Finisher – Q4	\$2,400.00
6) 2/3 Hole Punch Unit – M1	\$ 449.31
7) Universal Send	\$ 699.96

Level 3 (27 to 39 cpm) – Black & White – Mid Volume

Canon IR2830 \$2,122.50

- 22 copies per minute, digital black & white copier
- Optimum volume range between 5,000 and 37,000 impressions
- Automatic Duplexing
- Reduction and enlargement
- 128MB Memory
- 2 550-sheet cassettes
- 50-sheet stack bypass
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) 50-Sheet Automatic Document Feeder – N1	\$ 515.76
2) Cabinet	\$ 113.68
3) Inner Two Way Tray	\$ 49.33
4) Finisher – S1 with 1-position, 50 sheet staple, single tray	\$ 575.76
5) Additional Finisher Tray – B1	\$ 120.00
6) 2/3 Hole Punch Unit – R1	\$ 399.99
7) Cassette Feed Unit – Y2 (2 x 550)	\$ 670.48
8) UFRII / PCL Printer Kit – E2	\$1,558.80
9) Fax	\$ 594.71

Option 2 configuration includes Base unit plus 1

Level 2 (21 to 26 cpm) – Color – Low Volume

Canon IR2620 \$4,649.00

- 26 pages per minute black, 26 pages per minute color copier
- Optimum volume range 3,000 to 20,000 impressions (**no color limit**)
- Reduction and enlargement
- Automatic Duplexing
- 2-550 sheet cassettes
- 100-sheet stack bypass
- Up to 11 x 17" size copies
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) 30-Sheet Automatic Document Feeder – K1	included
2) Platen Cover	\$ 45.27
3) Cabinet	\$ 409.36
4) Finisher – M1 with 1-position, 30 sheet staple, single tray	\$ 694.70
5) Finisher – N1 with 2-position, 50 sheet staple, two trays	\$1,393.58
6) Saddle Stitch Finisher – N2	\$3,529.18
7) Cassette Feed Unit – X1 (2 x 550)	\$ 753.66
8) Paper Deck – P1 (2,700 sheets)	\$1,219.96
9) Network Multi-PDL Printer Kit	\$1,947.12
10) Image Pass C1 (external Print controller)	\$3,041.28
11) Color Universal Send (scan to email, file or file server)	\$ 850.64
12) Fax	\$ 480.00

Option 2 configuration includes Base unit plus 1

Option 3 configuration includes Base unit plus 1, 5, 7, 9, 12,

Level 2 (21 to 26 cpm) – Black & White – Low Volume

Canon IR2270 \$5,693.00

• 22 copies per minute, digital black & white copier, printer, scanner, fax

- Optimum volume range between 3,000 and 32,000 impressions
- 50-sheet Automatic Document Feeder
- Automatic Duplexing
- Reduction and enlargement
- 512MB Memory, 20 GB Hard Drive
- 2 550-sheet cassettes
- Additional 2 550 sheet cassettes (CFU Y2)
- 50-sheet stack bypass
- Finisher S1 with 1-position, 50 sheet staple, single tray
- Multi-PDL Print Kit
- Fax
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Paper Deck – Q1 (2,500 sheets)	\$1,249.29
2) Inner Two Way Tray	\$ 49.33
3) Additional Finisher Tray – B1	\$ 120.00
4) Finisher - Q3 with 2-position, 50 sheet staple, 1000 sheets	\$1,600.02
5) Saddle Finisher – Q4	\$2,400.00
6) 2/3 Hole Punch Unit – M1	\$ 449.31
7) Universal Send	\$ 699.96

Level 2 (21 to 26 cpm) – Black & White – Low Volume

Canon IR2230 \$1,696.00

- 22 copies per minute, digital black & white copier
- Optimum volume range between 3,000 and 32,000 impressions
- Automatic Duplexing
- Reduction and enlargement
- 128MB Memory
- 2 550-sheet cassettes
- 50-sheet stack bypass
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) 50-Sheet Automatic Document Feeder – N1	\$ 515.76
2) Cabinet	\$ 113.68
3) Inner Two Way Tray	\$ 49.33
4) Finisher – S1 with 1-position, 50 sheet staple, single tray	\$ 575.76
5) Additional Finisher Tray – B1	\$ 120.00
6) 2/3 Hole Punch Unit – R1	\$ 399.99
7) Cassette Feed Unit – Y2 (2 x 550)	\$ 849.27
8) UFRII / PCL Printer Kit – E2	\$1,158.84
9) Fax	\$ 594.71

Option 2 configuration includes Base unit plus 1

Level 1 (up to 15 cpm) – Black & White – Low Volume

Canon IR2016 \$961.00

- 16 copies per minute, digital black & white copier
- Optimum volume range between 1,500 and 15,000 impressions
- 50 Sheet Automatic Document Feeder
- Reduction and enlargement
- 250-sheet cassette
- 80-sheet stack bypass
- Up to 11 x 17" size copies
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Cabinet	\$ 66.32
2) Cassette Feed Module - K1 (2 x 250)	\$474.64
3) Cassette Feed Module - J1 (1 x 250)	\$249.35
4) Inner Two Way Tray - E1	\$149.34
5) Finisher U1 – single position, 50 sheet staple, single tray	\$512.64
6) Additional Finisher Tray – C1	\$109.34
7) Automatic Duplexing	\$200.00
8) PCL Printer Kit – J1	\$382.38
9) Fax	\$200.00

Option 3 configuration includes Base unit plus 2, 5, 8, 9

Level 6 (60 to 79 cpm) – Color – High Volume

Canon IR6870u \$9,270.75

- 68 pages per minute black, 16 pages per minute color copier
- Optimum volume range 30,000 to 120,000 impressions (**30% color**)
- Reduction and enlargement
- Automatic Duplexing
- 100 Sheet Automatic Document Feeder
- 2-1500 sheet letter cassettes
- 2-550 sheet cassettes
- 100-sheet stack bypass
- Up to 13 x 19" size copies
- Color Universal Send (scan to email, file or file server)
- Scan once, print many
- 600 dpi
- Power Surge Protector
- Delivery, installation, training

OPTIONS

1) Finisher – R1 with 2-position, 50 sheet staple, dual tray	\$1,342.20
2) Saddle Stitch Finisher – R2	\$2,812.71
3) 2/3 Hole Punch Unit – M1	\$ 421.26
4) Paper Deck – U1 (3,500 sheets)	\$1,312.56
5) Multi-PDL Printer Kit – U1	\$1,610.64
6) Image Pass G1 (external Print controller)	\$3,018.51
7) Fax	\$ 562.50

Option 2 configuration includes Base unit plus 1 Option 3 configuration includes Base unit plus 1, 5, 7

Bidder Information

Supplier Name: IKON OFFICE SOLUTIONS

Date: 5/8/2006

BLACK & WHITE

imageRUNNER Security Kit

Saddle Finisher T2- 4000 sheet capacity with 50 sheet staple

Card Reader C1

Punch Unit M1

Paper Deck V1

ImagePASS M3

Multifunctional Capable Copier

48.86% \$

43.22% \$

46.93% \$

50.44% \$

\$

45.31%

47.53%

550.00

306.00

850.00

5,300.00

2,400.00

7,950.00

281.27

173.75

421.26

2,812.71

1,312.56

4,171.37

Manufacturer Name: CANON Model Number: IR6570 Release Date: January, 2006 Phase Out Date: Undetermined

\$

\$

\$

\$

Digital copier packages shall be bid with copy, print, scan and fax capability, network functionality, a minimum of 2 standard size

paper trays, 1 large capacity paper tray, Auto Document Feeder and Finisher. Copier Proposed		Total Price		
CANON IR6570	\$	11,373.00		
Included Features		<u> </u>		
RAM- 512 MB				
Hard Drive- 20 GB				
Copier Access Codes- 1000				
Copy Tray L1				
Print Quantity- 1-999				
Dual Front Loading Trays- 3000 pages				
Dual Front Loading Cassettes- 1100 pages				
Duplex Automatic Document Feeder- 100 sheets				
Canon Multi PDL Printer Kit				
Super G3 Fax Board R1				
Finisher T1- 4000 sheet capacity with 50 sheet staple				
Surge Protector				
Finisher T1- 4000 sheet capacity with 50 sheet staple Surge Protector				
Additional Accessories/Upgrades Available:		List Price	Percentage Discount Off of List	Proposed Accessory Price
Tab Feeding Attachment A1	\$	84.00		\$ 46.25
Tab Feeding Attachment A1 Universal Send Kit D1 Universal Send PDF Enhancement Kit Voice Guidance Kit	\$	1,400.00	17.90%	•
Universal Send PDF Enhancement Kit	\$	1,000.00	47.06%	
Voice Guidance Kit	\$	800.00	53.13%	
Expansion Board	\$	100.00	43.75%	•

Bidder Information

Supplier Name: IKON OFFICE SOLUTIONS
Date: 5/9/2006

COLOR

Multifunctional Capable Copier

Manufacturer Name: CANON

Model Number: IRC6870U

Release Date: February, 2006

Phase Out Date: undetermined

Digital copier packages shall be bid with copy, print, scan and fax capability, network functionality, a minimum of 2 standard size paper trays, 1 large capacity paper tray, Auto Document Feeder and Finisher.

	paper trays, I large capacity paper tray, Auto Document I ceder and I misher.			
	Copier Proposed	Total Price		
	CANON IRC6870U	\$ 13,553.	.00	
	Included Features			
	Duplex Automatic Document Feeder			
	16 GB RAM			
	80 GB Hard Drive			
	Dual Front Loading Paper Trays- 1500 pages each			
	Dual Front Loading Cassettes- 550 sheets each			
	Color Universal Send			
	Copy Tray K1			
	Super G3 Fax Board U1			
	Finisher R1			
	Canon UFRII/PCL/PS Printer Kit- U1			
2	Surge Protector			
,				
3				
5				

Acc	Additional Accessories/Upgrades Available:	List Price	Percentage Discount Off of List	Pro	posed Accessory Price
s/	Side Paper Deck U1	\$ 2,400.00	41.67%	\$	1,399.92
ē	Side Paper Deck U1 Puncher Unit M1	\$ 850.00	47.17%	\$	449.06
at		\$ -	0.00%	\$	-
Fe	Saddle Finisher R2	\$ 5,300.00	43.40%	\$	2,999.80
	Additional Finisher Tray A1	\$ 280.00	46.67%	\$	149.32
		\$ -	0.00%	\$	-
	ImagePASS G1	\$ 4,950.00	36.54%	\$	3,141.27
	Copy Tray K1	\$ 55.00	46.67%	\$	29.33
	PDF High Compression Kit A1	\$ 1,000.00	50.00%	\$	500.00
	Voice Guidance Kit A2	\$ 800.00	50.00%	\$	400.00
	Web Access Software B1	\$ 1,000.00	40.00%	\$	600.00
	ImageRUNNER Security Kit A2	\$ 550.00	45.45%	\$	300.03
	Document Tray K1	\$ 58.00	35.63%	\$	37.33
	Key Switch Kit Unit K2	\$ 42.00	39.68%	\$	25.33